# **FY 2019 THIRD QUARTER EARNINGS**



# Adient reports third quarter 2019 financial results

- > GAAP results impacted by one-time, non cash charges
- Q3 GAAP net loss and EPS diluted of \$(321)M and \$(3.43) respectively; Q3 Adjusted-EPS diluted of \$0.38
- Adjusted-EBIT and Adjusted-EBITDA of \$129M and \$205M, respectively
- Q3 free cash flow (operating cash flow, less capital expenditures) of \$168M
- > Cash and cash equivalents of \$1,025M at June 30, 2019
- Gross debt and net debt totaled \$3,777M and \$2,752M, respectively, at June 30, 2019

Aug. 6, 2019

"Adient's turnaround plan is on track as evidenced by our Q3 financial results, which improved sequentially for the second consecutive quarter. Benefits related to actions implemented earlier this year are gaining traction and more than offset significant industry weakness in the China market."

— Doug Del Grosso, President and Chief Executive Officer

FY 2019 Q3 RESU	JLTS OVERVIEW			
	REVENUE	EBIT	NET INCOME (LOSS) attributable to Adient	EPS DILUTED
AS REPORTED	\$4,219M	\$95M	\$(321)M	\$(3.43)
vs. Q3 18	-6 %	7 %	NM	NM
	ADJ. EBIT	ADJ. EBITDA	ADJ. NET INCOME attributable to Adient	ADJ. EPS DILUTED
AS ADJUSTED	\$129M	\$205M	\$36M	\$0.38
vs. Q3 18	-37 %	-36 %	-74%	-74%
For non-GAAP and adjusted	d results see annendix for detail o	and reconciliation to LLS GAAP		

### RECENT DEVELOPMENTS

NM — Not a meaningful comparison



Q3 GAAP net loss impacted by various one-time, non cash charges totaling \$334M primarily associated with the recording of valuation allowances against certain deferred tax assets, restructuring charges, a UK pension mark-to-market loss and a deferred financing fee



Adient continues to compete and win both new and replacement business; recently secured program wins with Ford, General Motors, FAW, Porsche, Volkswagen and Kia Motors



Through a variety of customer events, Adient continues to showcase the company's current and future global product offerings, including opportunities to increase program profitability for its customers through innovative VAVE / sustainability efforts



Q3 unconsolidated Seating and Interiors (YFAI) revenue of \$1.86B and \$1.75B, respectively (down 17 % and 21 %, respectively, excluding FX); equity income of \$66M (Seating / SS&M \$51M, YFAI \$15M)

### **KEY OPERATING METRICS**

		SALES				
	CONSOLIDATED	UNCONSOL. SEATING AND SS&M	UNCONSOL. INTERIORS	ADJ. EQUITY INCOME a	ADJ. INTEREST EXPENSE a	ADJ. EFFECTIVE TAX RATE <sup>a</sup>
Q3 19	\$4,219M	\$1,864M	\$1,745M	\$66M	\$47M	38.6%
Q3 18	\$4,494M	\$2,407M	\$2,358M	\$94M	\$39M	6.0 %
	The negative impact of FX, volume and mix drove the 6% y-o-y decline (down 3% excl. FX)	Down 23% y-o-y (down 17% excl. FX)	Down 26% y-o-y (down 21% excl. FX)	Lower volumes in China, and to a lesser extent, FX, drove the y-o-y decline; Seating / SS&M down 27% excl FX, YFAI down 26% excl FX	In line with company expectations given Adient's debt refinancing (May 2019) and cash position	Q319 adj. effective tax rate reflects impact of valuation allowances in certain jurisdictions, lower y-o-y earnings and geographic composition of earnings

a/ - On an adjusted basis. For complete details and to see reconciliation of non-GAAP measures to their most directly comparable GAAP measures refer to the appendix

### **SEGMENT RESULTS**

	Ame	ricas	EMEA		A	sia
	Q3 19	Q3 18	Q3 19	Q3 18	Q3 19	Q3 18
ADJ. EBITDA a	\$69M	\$99M	\$53M	\$97M	\$110M	\$146M
	mix and incr costs, partially commodity prid were the primar	offset by lower	(driven by laund the impact of FX were the primary	ess performance ch inefficiencies), and lower volume factors behind the decline	equity income extent, FX, we	ower volume and , and to a lesser ere the primary the y-o-y decline

a/ - On an adjusted basis. For complete details and to see reconciliation of non-GAAP measures to their most directly comparable GAAP measures refer to the appendix. Segment Adjusted-EBITDA for Americas, EMEA, and Asia does not contain certain corporate costs that are not allocated back to the operations. Prior period presentation of reportable segments has been recast to conform to current segment reporting structure and adoption of ASU NO. 2017-07

### **CASH FLOW & BALANCE SHEET**

	Q3 19	Q3 18		6/30/19	9/30/18
OPERATING CASH FLOW	\$266M	\$390M	CASH & CASH EQUIVALENTS	\$1,025M	\$687M
CAPITAL EXPENDITURES	\$(98)M	\$(138)M	TOTAL DEBT	\$3,777M	\$3,430M
FREE CASH FLOW	\$168M	\$252M	NET DEBT	\$2,752M	\$2,743M
			NET LEVERAGE	3.35x	2.29x
For non-GAAP and adjusted results, see append	dix for detail and	reconciliation to U.S. GA	AP		

### LOOKING FORWARD

- > Driven by positive contributions related to turnaround actions underway, Adient reaffirms Adj. EBITDA and margins are expected to improve in the second half of FY19 compared with first half FY19 despite weaker than expected second half market conditions in China
- Expectations for other full year FY19 key financial metrics include:
  - Revenue of ~\$16.5B \$16.7B (no change from prior guidance)
  - Equity income of ~\$265M (includes ~\$40M related to YFAI) (updated from prior guidance of between ~\$290M and ~\$300M)
  - Interest expense of ~\$175M (no change from prior guidance)
  - Cash tax of ~\$105M to \$115M (no change from prior guidance)
  - Capital expenditures between ~\$500M \$525M (updated from prior guidance of between ~\$550M and ~\$575M)

### **CONTACTS**



MARY KAY DODERO +1 734 254 7704 Mary.Kay.Dodero@adient.com





Adient is a global leader in automotive seating. With 84,000 employees operating in 214 manufacturing/assembly plants in 32 countries worldwide, we produce and deliver automotive seating for all vehicle classes and all major OEMs. From complete seating systems to individual components, our expertise spans every step of the automotive seatmaking process. Our integrated, in-house skills allow us to take our products from research and design all the way to engineering and manufacturing – and into more than 25 million vehicles every year. For more information on Adient, please visit adient.com.

### **Cautionary Statement Regarding Forward-Looking Statements:**

Adient has made statements in this document that are forward-looking and, therefore, are subject to risks and uncertainties. All statements in this document other than statements of historical fact are statements that are, or could be, deemed "forwardlooking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In this document, statements regarding Adient's future financial position, sales, costs, earnings, cash flows, other measures of results of operations, capital expenditures or debt levels and plans, objectives, outlook, targets, guidance or goals are forward-looking statements. Words such as "may," "will," "expect," "intend," "estimate," "anticipate," "believe," "should," "forecast," "project" or "plan" or terms of similar meaning are also generally intended to identify forward-looking statements. Adient cautions that these statements are subject to numerous important risks, uncertainties, assumptions and other factors, some of which are beyond Adient's control, that could cause Adient's actual results to differ materially from those expressed or implied by such forward-looking statements, including, among others, risks related to: the ability of Adient to effectively launch new business at forecasted and profitable levels, the ability of Adient to execute its turnaround plan, uncertainties in U.S. administrative policy regarding trade agreements, tariffs and other international trade relations, the impact of tax reform legislation through the Tax Cuts and Jobs Act, the ability of Adient to meet debt service requirements, terms of financing, general economic and business conditions, the strength of the U.S. or other economies, automotive vehicle production levels, mix and schedules, energy and commodity prices, the availability of raw materials and component products, currency exchange rates, the cancellation of or changes to commercial arrangements, the ability of Adient Aerospace to successfully implement its strategic initiatives or realize the expected benefits of the joint venture, and the ability of Adient to identify, recruit and retain key leadership. A detailed discussion of risks related to Adient's business is included in the section entitled "Risk Factors" in Adient's Annual Report on Form 10-K for the fiscal year ended September 30, 2018 filed with the SEC on November 29, 2018 and quarterly reports on Form 10-Q filed with the SEC, available at www.sec.gov. Potential investors and others should consider these factors in evaluating the forward-looking statements and should not place undue reliance on such statements. The forward-looking statements included in this document are made only as of the date of this document, unless otherwise specified, and, except as required by law, Adient assumes no obligation, and disclaims any obligation, to update such statements to reflect events or circumstances occurring after the date of this document.

In addition, this document includes certain projections provided by Adient with respect to the anticipated future performance of Adient's businesses. Such projections reflect various assumptions of Adient's management concerning the future performance of Adient's businesses, which may or may not prove to be correct. The actual results may vary from the anticipated results and such variations may be material. Adient does not undertake any obligation to update the projections to reflect events or circumstances or changes in expectations after the date of this document or to reflect the occurrence of subsequent events. No representations or warranties are made as to the accuracy or reasonableness of such assumptions or the projections based thereon.

### Use of Non-GAAP Financial Information:

This document also contains non-GAAP financial information because Adient's management believes it may assist investors in evaluating Adient's on-going operations. Adient believes these non-GAAP disclosures provide important supplemental information to management and investors regarding financial and business trends relating to Adient's financial condition and results of operations. Investors should not consider these non-GAAP measures as alternatives to the related GAAP measures. A reconciliation of non-GAAP measures to their closest GAAP equivalent are included in the appendix. Reconciliations of non-GAAP measures related to FY2019 guidance have not been provided due to the unreasonable efforts it would take to provide such reconciliations.

### Adient plc Condensed Consolidated Statements of Income

(Unaudited)

Three Months Ended June 30,

		June	30,	
(in millions, except per share data)	2019		20	018 (1)
Net sales	\$ 4	1,219	\$	4,494
Cost of sales	4	1,008		4,249
Gross profit		211		245
Selling, general and administrative expenses		165		186
Restructuring and impairment costs		15		57
Equity income (loss)		64		87
Earnings (loss) before interest and income taxes		95		89
Net financing charges		60		39
Other pension expense (income)		5		(10)
Income (loss) before income taxes		30		60
Income tax provision (benefit)		338		(13)
Net income (loss)		(308)		73
Income attributable to noncontrolling interests		13		19
Net income (loss) attributable to Adient	\$	(321)	\$	54
Diluted earnings (loss) per share	\$	(3.43)	\$	0.58
Shares outstanding at period end		93.6		93.4
Diluted weighted average shares		93.6		93.7

<sup>(1)</sup> The presentation of certain amounts have been revised from what was previously reported to retrospectively adopt Accounting Standard Update ("ASU") 2017-07, "Compensation-Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost." See Note 4, "Revisions to Previously Reported Amounts," for more information.

# Adient plc Condensed Consolidated Statements of Financial Position (Unaudited)

(in millions) Assets	ine 30, 2019	-	ember 30, 2018
	\$ 1,025	\$	687
Cash and cash equivalents Accounts receivable - net	\$ 	<b>3</b>	
Inventories	1,853		2,091
	783		824
Other current assets	 592		707
Current assets	4,253		4,309
Property, plant and equipment - net	1,687		1,683
Goodwill	2,182		2,182
Other intangible assets - net	426		460
Investments in partially-owned affiliates	1,407		1,407
Assets held for sale	_		37
Other noncurrent assets	619		864
Total assets	\$ 10,574	\$	10,942
Liabilities and Shareholders' Equity			
Short-term debt	\$ 15	\$	8
Accounts payable and accrued expenses	3,141		3,432
Other current liabilities	807		752
Current liabilities	 3,963		4,192
Long-term debt	3,762		3,422
Other noncurrent liabilities	523		564
Redeemable noncontrolling interests	45		47
Shareholders' equity attributable to Adient	1,919		2,392
Noncontrolling interests	362		325
Total liabilities and shareholders' equity	\$ 10,574	\$	10,942
	 - ,	_	- ,

# Adient plc Condensed Consolidated Statements of Cash Flows (Unaudited)

Immillions (Departing Activities)         50 (3021)         8 (3021)         9 (3021)		Ti	ree Mon June	
Net income (loss) attributable to Adient         \$ (321)         \$ (321)           Income (loss)         (308)         73           Net income (loss)         (308)         73           Adjustments to reconcile net income (loss) to cash provided (used) by operative:         vertice           Depreciation         68         103           Amortization of intangibles         11         12           Pension and postretirement benefit expense (benefit)         7         (9)           Pension and postretirement contributions, net         (44)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10         11         1           Non-cash restructuring and impairment charges         26         4         13         1           Other         11         1         1         1         1           Equity-based compensation         8         13         1         2         2         2         4         1         1         1         1         1         1         1         1         1         1         2         2         4         6         1         2         2         4         2	(in millions)		2019	2018
Income attributable to noncontrolling interests         13         19           Net income (loss)         (308)         73           Adjustments to reconcile net income (loss) to cash provided (used) by operatives:         Image: Im	Operating Activities			
Net income (loss)         (308)         73           Adjustments to reconcile net income (loss) to cash provided (used) by operating activities:         8         103           Depreciation         68         103           Amortization of intangibles         11         12           Pension and postretirement benefit expense (benefit)         7         (9           Pension and postretirement contributions, net         (4)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges         2         52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         129         246           Inventorics         51         (28)           Other assets         129         246           Inventorics         51         (28)           Accounts payable and accrued liabilities         (134)         (59           Accrued income taxes         34         (79           Cash provided (used) by operating activities         266         390           Investing Activities	Net income (loss) attributable to Adient	\$	(321)	\$ 54
Adjustments to reconcile net income (loss) to cash provided (used) by operating activities:         68         103           Depreciation         68         103           Amortization of intangibles         11         12           Pension and postretirement benefit expense (benefit)         7         (9)           Pension and postretirement contributions, net         (4)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges         264         10           Non-cash restructuring and impairment charges         8         13           Other         11         1           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59           Accrued income taxes         (34)         (79           Cash provided (used) by opera	Income attributable to noncontrolling interests		13	19
Depreciation         68         103           Amortization of intangibles         11         12           Pension and postretirement benefit expense (benefit)         7         (9)           Pension and postretirement contributions, net         (4)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges         26         10           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         129         246           Receivables         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1 <td>Net income (loss)</td> <td></td> <td>(308)</td> <td>73</td>	Net income (loss)		(308)	73
Amortization of intangibles         11         12           Pension and postretirement benefit expense (benefit)         7         (9)           Pension and postretirement contributions, net         (4)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges         -         52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         129         246           Inventories         51         (28)           Other assets         43         (29)           Receivables         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26           Accounts payable and accrued liabilities         (134)         (79)           Accounts povided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3	Adjustments to reconcile net income (loss) to cash provided (used) by operating	g ac	tivities:	
Pension and postretirement benefit expense (benefit)         7         (9)           Pension and postretirement contributions, net         (4)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges         2         52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         129         246           Inventories         51         (28)           Other assets         43         (29)           Receivables         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         43         (29)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3	Depreciation		68	103
Pension and postretirement contributions, net         (4)         (3)           Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges         —         52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Capital expenditures         (98)         (138)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         —         (11)           Cash provided (used) by investing activities         (	Amortization of intangibles		11	12
Equity in earnings of partially-owned affiliates, net of dividends received         106         113           Deferred income taxes         264         10           Non-cash restructuring and impairment charges          52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:          246           Receivables         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         -         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)	Pension and postretirement benefit expense (benefit)		7	(9)
Deferred income taxes         264         10           Non-cash restructuring and impairment charges         —         52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         3         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Increase (decrease) in short-term debt         (1         (1           Increase (decrease)	Pension and postretirement contributions, net		(4)	(3)
Non-cash restructuring and impairment charges         —         52           Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         Image: Inventories         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37) <th< td=""><td>Equity in earnings of partially-owned affiliates, net of dividends received</td><td></td><td>106</td><td>113</td></th<>	Equity in earnings of partially-owned affiliates, net of dividends received		106	113
Equity-based compensation         8         13           Other         11         1           Changes in assets and liabilities:         3         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         —         (11)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash	Deferred income taxes		264	10
Other         11         1           Changes in assets and liabilities:         Receivables         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,600         —           Repayment of long-term debt         (1,201)         (1)           Debt financing costs         (37)         —	Non-cash restructuring and impairment charges			52
Changes in assets and liabilities:         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolling interests         (10)         (23)	Equity-based compensation		8	13
Receivables         129         246           Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         266         390           Capital expenditures         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolli	Other		11	1
Inventories         51         (28)           Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid	Changes in assets and liabilities:			
Other assets         43         (29)           Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolling interests         (10)         (23)           Other         Cash provided (used) by financing activities         349         (207)           Effect of exchange rate changes on cash and cash equivalents         7         (13)	Receivables		129	246
Restructuring reserves         (20)         (26)           Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         266         390           Capital expenditures         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Financing Activities         (2)         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolling interests         (10)         (23)           Other         (1)         1           Cash provided (used) by financing activities         349         (207)	Inventories		51	(28)
Accounts payable and accrued liabilities         (134)         (59)           Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities         266         390           Capital expenditures         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         (88)         (145)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Repayment of long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolling interests         (10)         (23)           Other         (1)         1           Cash provided (used) by financing activities         349         (207)           Effect of exchange rate changes on cash and cash equivalents	Other assets		43	(29)
Accrued income taxes         34         (79)           Cash provided (used) by operating activities         266         390           Investing Activities	Restructuring reserves		(20)	(26)
Cash provided (used) by operating activities         266         390           Investing Activities         (98)         (138)           Capital expenditures         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities         —         (158)           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolling interests         (10)         (23)           Other         (1)         1           Cash provided (used) by financing activities         349         (207)           Effect of exchange rate changes on cash and cash equivalents         7         (13)	Accounts payable and accrued liabilities		(134)	(59)
Investing Activities           Capital expenditures         (98)         (138)           Sale of property, plant and equipment         7         3           Changes in long-term investments         3         1           Loans to affiliates         —         (11)           Cash provided (used) by investing activities         (88)         (145)           Financing Activities           Increase (decrease) in short-term debt         (2)         (158)           Increase (decrease) in long-term debt         1,600         —           Repayment of long-term debt         (1,201)         (1)           Debt financing costs         (37)         —           Cash dividends         —         (26)           Dividends paid to noncontrolling interests         (10)         (23)           Other         (1)         1           Cash provided (used) by financing activities         349         (207)           Effect of exchange rate changes on cash and cash equivalents         7         (13)	Accrued income taxes		34	(79)
Capital expenditures(98)(138)Sale of property, plant and equipment73Changes in long-term investments31Loans to affiliates—(11)Cash provided (used) by investing activities(88)(145)Financing ActivitiesIncrease (decrease) in short-term debt(2)(158)Increase (decrease) in long-term debt1,600—Repayment of long-term debt(1,201)(1)Debt financing costs(37)—Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Cash provided (used) by operating activities		266	390
Sale of property, plant and equipment73Changes in long-term investments31Loans to affiliates—(11)Cash provided (used) by investing activities(88)(145)Financing ActivitiesIncrease (decrease) in short-term debt(2)(158)Increase (decrease) in long-term debt1,600—Repayment of long-term debt(1,201)(1)Debt financing costs(37)—Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Investing Activities			
Changes in long-term investments31Loans to affiliates—(11)Cash provided (used) by investing activities(88)(145)Financing ActivitiesIncrease (decrease) in short-term debt(2)(158)Increase (decrease) in long-term debt1,600—Repayment of long-term debt(1,201)(1)Debt financing costs(37)—Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Capital expenditures		(98)	(138)
Loans to affiliates—(11)Cash provided (used) by investing activities(88)(145)Financing ActivitiesIncrease (decrease) in short-term debt(2)(158)Increase (decrease) in long-term debt1,600—Repayment of long-term debt(1,201)(1)Debt financing costs(37)—Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Sale of property, plant and equipment		7	3
Cash provided (used) by investing activities  Financing Activities  Increase (decrease) in short-term debt  Increase (decrease) in long-term debt  Repayment of long-term debt  Cash dividends  Cash dividends  Other  Cash provided (used) by financing activities  Effect of exchange rate changes on cash and cash equivalents  (88)  (145)  (145)  (188)  (145)  (158)  (1	Changes in long-term investments		3	1
Financing Activities Increase (decrease) in short-term debt Increase (decrease) in long-term debt Increase (decrease) in short-term debt Incr	Loans to affiliates			(11)
Increase (decrease) in short-term debt  Increase (decrease) in long-term debt  Repayment of long-term debt  Cash dividends  Dividends paid to noncontrolling interests  Other  Cash provided (used) by financing activities  Effect of exchange rate changes on cash and cash equivalents  (158)  (158)  (158)  (158)  (158)  (170)  (170)  (170)  (170)  (180)  (190)  (190)  (201)  (201)  (201)  (201)  (201)	Cash provided (used) by investing activities		(88)	(145)
Increase (decrease) in long-term debt 1,600 — Repayment of long-term debt (1,201) (1) Debt financing costs (37) — Cash dividends — (26) Dividends paid to noncontrolling interests (10) (23) Other (1) 1 Cash provided (used) by financing activities 349 (207) Effect of exchange rate changes on cash and cash equivalents 7 (13)	Financing Activities			
Repayment of long-term debt(1,201)(1)Debt financing costs(37)—Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Increase (decrease) in short-term debt		(2)	(158)
Debt financing costs(37)—Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Increase (decrease) in long-term debt		1,600	
Cash dividends—(26)Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Repayment of long-term debt		(1,201)	(1)
Dividends paid to noncontrolling interests(10)(23)Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Debt financing costs		(37)	
Other(1)1Cash provided (used) by financing activities349(207)Effect of exchange rate changes on cash and cash equivalents7(13)	Cash dividends			(26)
Cash provided (used) by financing activities 349 (207)  Effect of exchange rate changes on cash and cash equivalents 7 (13)	Dividends paid to noncontrolling interests		(10)	(23)
Effect of exchange rate changes on cash and cash equivalents 7 (13)	Other		(1)	1
	Cash provided (used) by financing activities		349	(207)
Increase (decrease) in cash and cash equivalents \$ 534 \$ 25	Effect of exchange rate changes on cash and cash equivalents		7	(13)
	Increase (decrease) in cash and cash equivalents	\$	534	\$ 25

#### Footnotes

### 1. Segment Results

During the second quarter of fiscal 2019, Adient realigned its organizational structure to manage its business primarily on a geographic basis, resulting in a change to reportable segments. Segment information for all periods presented are aligned to this change in organizational structure and an updated definition of corporate-related costs. Pursuant to this change, Adient operates in the following three reportable segments for financial reporting purposes: 1) Americas, which is inclusive of North America and South America; 2) Europe, Middle East, and Africa ("EMEA") and 3) Asia Pacific/China ("Asia").

Adient evaluates the performance of its reportable segments using an adjusted EBITDA metric defined as income before income taxes and noncontrolling interests, excluding net financing charges, qualified restructuring and impairment costs, restructuring related-costs, incremental "Becoming Adient" costs, separation costs, net mark-to-market adjustments on pension and postretirement plans, transaction gains/losses, purchase accounting amortization, depreciation, stock-based compensation and other non-recurring items ("Adjusted EBITDA"). Also, certain corporate-related costs are not allocated to the segments. The reportable segments are consistent with how management views the markets served by Adient and reflect the financial information that is reviewed by its chief operating decision maker. Adient has three reportable segments for financial reporting purposes:

Financial information relating to Adient's reportable segments is as follows:

	Three Mon June	
(in millions)	2019	2018
Net Sales		
Americas	\$ 2,010	\$ 1,946
EMEA	1,752	1,945
Asia	530	672
Eliminations	(73)	(69)
Total net sales	\$ 4,219	\$ 4,494
	Three Mon June	
(in millions)	2019	2018 (1)
Adjusted EBITDA		
Americas	\$ 69	\$ 99
EMEA	53	97
Asia	110	146
Corporate-related costs (2)	(27)	(24)
Becoming Adient costs (3)	_	(12)
Restructuring and impairment costs (4)	(15)	(57)
Purchase accounting amortization (5)	(11)	(17)
Restructuring related charges (6)	(5)	(20)
Stock based compensation (7)	(8)	(12)
Depreciation (8)	(68)	(101)
Other items <sup>(9)</sup>	(3)	(10)
Earnings (loss) before interest and income taxes	95	89
Net financing charges	(60)	(39)
Other pension income	(5)	10
Income (loss) before income taxes	\$ 30	\$ 60

See Footnote Addendum for detail explanations of footnotes.

### 2. Earnings Per Share

The following table reconciles the numerators and denominators used to calculate basic and diluted earnings (loss) per share:

	Т	hree Mon June	 
(in millions, except per share data)		2019	2018
Income available to shareholders			
Net income (loss) attributable to Adient	\$	(321)	\$ 54
Weighted average shares outstanding			
Basic weighted average shares outstanding		93.6	93.4
Effect of dilutive securities:			
Stock options, unvested restricted stock and unvested performance share awards			0.3
Diluted weighted average shares outstanding		93.6	93.7

#### 3. Non-GAAP Measures

Adjusted EBIT, Adjusted EBIT margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income attributable to Adient, Adjusted effective tax rate, Adjusted earnings per share, Adjusted equity income, Adjusted free cash flow, Net debt and Net leverage as well as other measures presented on an adjusted basis are not recognized terms under U.S. GAAP and do not purport to be alternatives to the most comparable U.S. GAAP amounts. Since all companies do not use identical calculations, our definition and presentation of these measures may not be comparable to similarly titled measures reported by other companies. Management uses the identified non-GAAP measures to evaluate the operating performance of the Company and its business segments and to forecast future periods. Management believes these non-GAAP measures assist investors and other interested parties in evaluating Adient's on-going operations and provide important supplemental information to management and investors regarding financial and business trends relating to Adient's financial condition and results of operations. Investors should not consider these non-GAAP measures as alternatives to the related GAAP measures. Reconciliations of non-GAAP measures to their closest U.S. GAAP equivalent are presented below. Reconciliations of non-GAAP measures related to guidance for any future period have not been provided due to the unreasonable efforts it would take to provide such reconciliations.

- Adjusted EBIT is defined as income before income taxes and noncontrolling interests excluding net financing charges, restructuring, impairment and related costs, purchase accounting amortization, transaction gains/losses, expenses associated with becoming an independent company, other significant non-recurring items, and net mark-to-market adjustments on pension and postretirement plans. Adjusted EBIT margin is adjusted EBIT as a percentage of net sales.
- Adjusted EBITDA is defined as adjusted EBIT excluding depreciation and stock based compensation. Certain corporaterelated costs are not allocated to the business segments in determining Adjusted EBITDA. Adjusted EBITDA margin is adjusted EBITDA as a percentage of net sales.
- Adjusted net income attributable to Adient is defined as net income attributable to Adient excluding restructuring, impairment and related costs, purchase accounting amortization, transaction gains/losses, expenses associated with becoming an independent company, other significant non-recurring items, net mark-to-market adjustments on pension and postretirement plans, the tax impact of these items and other discrete tax charges/benefits.
- Adjusted effective tax rate is defined as adjusted income tax provision as a percentage of adjusted income before income taxes
- Adjusted earnings per share is defined as Adjusted net income attributable to Adient divided by diluted weighted average shares.
- Adjusted equity income is defined as equity income excluding amortization of Adient's intangible assets related to its non-consolidated joint ventures and other unusual or one-time items impacting equity income.
- Free cash flow is defined as cash from operating activities less capital expenditures.
- Adjusted free cash flow is defined as free cash flow adjusted for cash transferred from the former Parent post separation.
- Net debt is calculated as gross debt less cash and cash equivalents.
- Net leverage is calculated as net debt divided by the last twelve months of adjusted EBITDA.
- Twelve months ended June 30, 2019 reconciliation between net income (loss) attributable to Adient to adjusted EBITDA is a non-GAAP financial presentation.

### **Summarized Income Statement Information**

Three Months Ended June 30,

	2019					2018			
(in millions, except per share data)	As reported a		ad	As ljusted	As reported		ad	As ljusted	
Net sales	\$	4,219	\$	4,219	\$	4,494	\$	4,494	
Equity income (loss)		64		66		87		94	
Earnings (loss) before interest and income taxes		95		129		89		205	
Earnings before interest, income taxes, stock based compensation, depreciation and amortization		N/A		205		N/A		318	
Net financing charges		60		47		39		39	
Other pension expense (income)		5		(1)		(10)		(1)	
Income (loss) before income taxes		30		83		60		167	
Income tax provision (benefit)		338		32		(13)		10	
Net income (loss) attributable to Adient		(321)		36		54		136	
Diluted earnings (loss) per share	\$	(3.43)	\$	0.38	\$	0.58	\$	1.45	

The following table reconciles equity income to adjusted equity income:

	June 30,						
(in millions)	20	)19	2018				
Equity income (loss)	\$	64	\$	87			
Purchase accounting amortization (5)		_		5			
Restructuring related charges (6)		2		2			
Adjusted equity income	\$	66	\$	94			

The following table reconciles net financing charges to adjusted net financing charges:

	Th	ree Mor June		ded
(in millions)  Net financing charges	20	2018		
	\$	60	\$	39
Deferred financing fee charge (15)		(13)		_
Adjusted net financing charges	\$	47	\$	39

The following table reconciles net income (loss) attributable to Adient to adjusted EBITDA:

		Ended		
(in millions)		2019		<b>2018</b> <sup>(1)</sup>
Net income (loss) attributable to Adient	\$	(321)	\$	54
Income attributable to noncontrolling interests		13		19
Income tax provision (11)		338		(13)
Financing charges		60		39
Other pension expense (income)		5		(10)
Earnings (loss) before interest and income taxes		95		89
Becoming Adient (3)				12
Restructuring and impairment costs (4)		15		57
Purchase accounting amortization (5)		11		17
Restructuring related charges (6)		5		20
Other items <sup>(9)</sup>		3		10
Adjusted EBIT		129		205
Stock based compensation (7)		8		12
Depreciation (8)		68		101
Adjusted EBITDA	\$	205	\$	318
Net sales	\$	4,219	\$	4,494
Adjusted EBIT	\$	129	\$	205
Adjusted EBIT margin		3.1%		4.6%

### **Segment Performance:**

## Three months ended June 30, 2019

	A	mericas	EMEA		Asia		Corporate/ Eliminations		Consolidated	
Net sales	\$	2,010	\$	1,752	\$	530	\$	(73)	\$	4,219
Adjusted EBITDA	\$	69	\$	53	\$	110	\$	(27)	\$	205
Adjusted EBITDA margin		3.4%	,	3.0%		20.8%		N/A		4.9%

### Three months ended June 30, 2018

	Aı	mericas	]	EMEA	Asia	porate/ ninations	Cor	isolidated
Net sales	\$	1,946	\$	1,945	\$ 672	\$ (69)	\$	4,494
Adjusted EBITDA	\$	99	\$	97	\$ 146	\$ (24)	\$	318
Adjusted EBITDA margin		5.1%		5.0%	21.7%	N/A		7.1%

The following table reconciles income (loss) before income taxes to adjusted income before income taxes and presents the related effective tax rate and adjusted effective tax rate:

			20	19		2018					
(in millions, except effective tax rate)	Income (loss) before income taxes		Tax impact				Income (loss) before income taxes		Γax pact	Effective tax rate	
As reported	\$	30	\$	338	*	\$	60	\$	(13)	-21.7%	
Adjustments		53		(306)	*		107		23	21.5%	
As adjusted	\$	83	\$	32	38.6%	\$	167	\$	10	6.0%	

<sup>\*</sup> Measure not meaningful.

The following table reconciles net income (loss) attributable to Adient to adjusted net income (loss) attributable to Adient:

	,	ns Ended 60,	
(in millions)		2019	2018
Net income (loss) attributable to Adient	\$	(321) \$	54
Becoming Adient (3)		_	12
Restructuring and impairment costs (4)		15	57
Purchase accounting amortization (5)		11	17
Restructuring related charges (6)		5	20
Termination of benefit plan (13)		_	(9)
Pension mark-to-market (14)		6	
Deferred financing fee charge (15)		13	
Other items <sup>(9)</sup>		3	10
Impact of adjustments on noncontrolling interests (10)		(2)	(2)
Tax impact of above adjustments and other tax items (11)		306	(23)
Adjusted net income attributable to Adient	\$	36 \$	3 136

1.45

The following table reconciles diluted earnings (loss) per share as reported to adjusted diluted earnings per share:

**Three Months Ended** June 30, 2019 2018 \$ Diluted earnings (loss) per share as reported 0.58 (3.43) \$ Becoming Adient (3) 0.13Restructuring and impairment costs (4) 0.16 0.61 Purchase accounting amortization (5) 0.12 0.18Restructuring related charges (6) 0.05 0.21 Termination of benefit plan (13) (0.10)Pension mark-to-market (14) 0.06 Deferred financing fee charge (15) 0.14Other items (9) 0.11 0.04 Impact of adjustments on noncontrolling interests (10) (0.02)(0.02)Tax impact of above adjustments and other tax items (11) 3.26 (0.25)

Adjusted diluted earnings per share

\$

0.38

\$

The following table reconciles net income (loss) attributable to Adient to adjusted EBITDA:

		Three Mor	ths	Ended	<b>Twelve Months Ended</b>				
(in millions)		June 30, 2019		June 30, 2018 <sup>(1)</sup>		June 30, 2019		September 30 2018 (1)	
Net income attributable to Adient	\$	(321)	\$	54	\$	(1,842)	\$	(1,685)	
Income attributable to noncontrolling interests		13		19		84		84	
Income tax provision (11)		338		(13)		668		480	
Net financing charges		60		39		170		144	
Pension mark-to-market		6		_		(18)		(24)	
Other pension expense (income)		(1)		(10)		(4)		(19)	
Earnings (loss) before interest and income taxes		95		89		(942)		(1,020)	
Becoming Adient (3)		_		12		12		62	
Restructuring and Impairment Costs (4)		15		57		968		1,181	
Purchase Accounting Amortization (5)		11		17		48		69	
Restructuring Related Charges (6)		5		20		46		61	
Impairment of YFAI Investment (12)		_				358		358	
Other Items <sup>(9)</sup>		3		10		9		55	
Adjusted EBIT		129		205		499		766	
Stock Based Compensation (7)		8		12		19		37	
Depreciation (8)		68		101		304		393	
Adjusted EBITDA	\$	205	\$	318	\$	822	\$	1,196	

The following table presents net debt and net leverage ratio calculations:

Total debt Net debt Adjusted EBITDA (last twelve months)	ine 30, 2019	September 30, 2018		
Cash	\$ 1,025	\$	687	
Total debt	3,777		3,430	
Net debt	\$ 2,752	\$	2,743	
Adjusted EBITDA (last twelve months)	\$ 822	\$	1,196	
Net leverage:	3.35	X	2.29 x	

The following table reconciles cash from operating activities to free cash flow:

(in millions) Operating cash flow	•	Three Months Ended June 30,								
	_	2019	- 2	2018						
	\$	266	\$	390						
Capital expenditures		(98)		(138)						
Free cash flow	\$	168	\$	252						

The following table reconciles adjusted EBITDA to Free cash flow:

		FY	19		FY18			
(in millions)		FY19		YTD	Q3FY18	YTD		
Adjusted EBITDA	\$	205	\$	572	318	946		
(+/-) Net equity in earnings		103		(16)	105	(19)		
(-) Restructuring		(23)		(112)	(39)	(138)		
(-) Becoming Adient Costs					(11)	(38)		
(+/-) Net Customer Tooling		13		43	(14)	(20)		
(+/-) Past Due Receivables		(2)			48	(2)		
(+/-) Trade Working Capital (Net AR/AP + Inventory)		(3)		(76)	40	(133)		
(+/-) Accrued Compensation		9		48	(35)	(119)		
(-) Interest paid		(12)		(82)	(17)	(87)		
(-) Taxes paid		(40)		(88)	(56)	(144)		
(+/-) Other		16		17	51	(6)		
Operating cash flow		266		306	390	240		
Capital expenditures		(98)		(350)	(138)	(404)		
Free cash flow	\$	168	\$	(44)	\$ 252	\$ (164)		

#### **Footnote Addendum**

- (1) The presentation of certain amounts have been revised from what was previously reported to retrospectively adopt Accounting Standard Update ("ASU") 2017-07, "Compensation-Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost." See Note 4, "Revisions to Previously Reported Amounts," for more information.
- (2) Corporate-related costs not allocated to the segments include executive office, aviation, communications, corporate development, legal and finance.
- (3) Becoming Adient costs reflect incremental expenses associated with becoming an independent company. Of the \$12 million of Becoming Adient costs in the three months ended June 30, 2018, \$9 million is included within cost of sales and \$3 million is included within selling, general and administrative expenses. Of the \$87 million of Becoming Adient costs in the twelve months ended June 30, 2018, \$56 million is included within cost of sales and \$31 million is included within selling, general and administrative expenses. Of the \$62 million of Becoming Adient costs in the twelve months ended September 30, 2018, \$46 million is included within cost of sales and \$16 million is included within selling, general and administrative expenses.
- (4) Reflects qualified restructuring charges for costs that are directly attributable to restructuring activities and meet the definition of restructuring under ASC 420. Also included in the twelve months ended June 30, 2019 is a non-cash pre-tax impairment charge of \$66 million (post-tax charge of \$64 million) related to the seats structures and mechanisms ("SS&M") long-lived assets that were in use as of March 31, 2019 in support of current programs. The three months ended June 30, 2018 also includes a \$52 million pretax asset impairment charge (\$37 million, net of tax) related to assets held for sale. The twelve months ended September 30, 2018 also includes a non-cash pre-tax impairment charge of \$787 million (post-tax charge of \$718 million) related to SS&M long-lived assets that were in use as of September 30, 2018 in support of current programs and a \$299 million pretax goodwill impairment charge (\$279 million, net of tax) related to the SS&M business recorded in the second quarter of fiscal 2018.

- (5) Reflects amortization of intangible assets including those related to partially owned affiliates recorded within equity income. Of the \$11 million in the three months ended June 30, 2019, \$2 million is included within cost of sales and \$9 million is included within selling, general and administrative expenses. Of the \$17 million in the three months ended June 30, 2018, \$12 million is included within selling, general and administrative expenses and \$5 million is included within equity income. Of the \$48 million in the twelve months ended June 30, 2019, \$3 million is included within cost of sales, \$39 million is included within selling, general and administrative expenses, and \$6 million is included within equity income. Of the \$69 million in the twelve months ended September 30, 2018, \$1 million is included within cost of sales, \$46 million is included within selling, general and administrative expenses, and \$22 million is included within equity income. As a result of the fiscal year 2018 YFAI impairment, amortization of intangible assets related to YFAI has ceased starting in the first quarter of fiscal 2019.
- (6) Reflects non-qualified restructuring charges for costs that are directly attributable to restructuring activities, but do not meet the definition of restructuring under ASC 420 along with restructuring costs at partially owned affiliates recorded within equity income.
- (7) For the three months ended June 30, 2018, stock based compensation excludes \$1 million, which is included in Becoming Adient costs discussed above.
- (8) For the three months ended June 30, 2018, depreciation excludes \$2 million, which is included in restructuring related charges discussed above.
- (9) The three months ended June 30, 2019 includes \$1 million of Futuris integration costs which is included within cost of sales and \$2 million of transaction costs which is included within selling, general and administrative expenses. The three months ended June 30, 2018 includes \$6 million of Futuris integration costs (\$5 million is included within cost of sales and \$1 million is included within selling, general and administrative expenses) and \$4 million of non-recurring consulting fees related to SS&M (included within selling, general and administrative expenses). In addition, the three months ended June 30, 2018 previously included \$9 million of other non-recurring income that was reclassified to other pension income upon adoption of ASU 2017-07.
- (10) Reflects the impact of adjustments, primarily purchase accounting amortization and changes in income tax rates, on noncontrolling interests.
- (11) The income tax provision for the three months ended June 30, 2019 includes a tax charge of \$254 million to record valuation allowances on the net deferred tax assets in Luxembourg and UK and a tax charge of \$48 million to recognize the increase to the forecasted effective tax rate on first and second quarter earnings, driven by the valuation allowances.
- (12) During the three months ended September 30, 2018, Adient recorded a non-cash pre-tax impairment charge related to its YFAI investment balance of \$358 million (post-tax charge of \$322 million). On-going performance issues within the YFAI business led Adient to perform an impairment analysis of its YFAI investment and resulted in the recognition of such impairment charge, which has been recorded within equity income.
- (13) During the three months ended March 31, 2018, Adient terminated its postretirement benefit plan. As a result, a \$9 million settlement gain was recorded during the three months ended June 30, 2018 reflecting the immediate recognition of prior service credits.
- (14) During the three months ended June 30, 2019, Adient was required to remeasure one of its United Kingdom pension plans and, as a result, recorded a \$6 million mark-to-market loss.
- (15) During the three months ended June 30, 2019, Adient refinanced its debt arrangements and correspondingly recorded a one-time charge for deferred financing fees associated with the previous debt arrangements.

### 4. Revisions to Previously Reported Amounts

On October 1, 2018, Adient adopted ASU No. 2017-07, Compensation-Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. ASU 2017-07 requires the service cost component of the net periodic costs for pension and postretirement plans to be presented in the same line item in the statement of income as other employee-related compensation costs. The non-service related costs are now required to be presented separately from the service cost component and outside of operating income/EBIT. This presentation change to the income statement has been reflected on a retrospective basis and had no effect on income (loss) before income taxes. For the three and nine months ended, June 30, 2018, this change resulted in a \$1 million and \$4 million increase to cost of sales, a \$1 million and \$4 million decrease to gross profit, a \$9 million and \$14 million increase to selling, general and administrative expenses, a \$10 million and \$18 million decrease to earnings (loss) before interest and income taxes, and a \$10 million and \$18 million increase to other pension expense (income) line items in the condensed consolidated statements of income, respectively. As a result of presenting certain pension costs as non-operating items, consolidated adjusted EBITDA decreased by \$1 million, \$2 million and \$4 million for the three and nine months ended June 30, 2018 and twelve months ended September 30, 2018, respectively.